



Save the Date!

Home Seller's Symposium

August 7, 2010
Broome Community College
Binghamton, NY

Capacity Building Conference

September 18 (*tentative*)
Location to be determined

HFH-NYS Fall Conference

October 16, 2010
Broome Community College
Binghamton, NY

Executive Directors' Retreat

November 4-5 (*tentative*)
Location to be determined

HFHI Leadership Conference

March 21-25, 2011
Atlanta, GA

2010 HUD Incoming Guidelines Are Available. . .

at the following link:
<http://www.huduser.org/portal/datasets/i1/i110/ny.pdf>

Home Seller's Symposium August 7, 2010

Laws regarding the sale of residential real estate and the issuing of residential mortgages have been changing rapidly in the last year. Nonprofit sellers and mortgage producers are **not** exempt from these laws.

To assist your affiliate in knowing what these obligations are and how to meet them, HFH-HYS has organized a symposium. Expertise from HFHI, the residential real estate, and mortgage industries will join us. To register:

<http://habitatnys.org/index.php/site/Symposium/HSregistration/>

Capacity Building Conference Series to Begin in September

This year-long series has been designed to assist affiliates in increasing their capacity by exploring these and many other critical topics:

1. Governance and leadership
2. Creating a successful and practical strategic business plan
3. Complete understanding of HFHI program policies
4. Tools for resource development
5. Legal issues facing affiliates
6. Methods to build community relations

The next session will begin in the fall of 2010. If your affiliate is interested in participating, please call us for more information.

New York State Approves \$18.4 Million in Grants and Financings for Affordable Housing, Economic Development and Foreclosure Prevention

NEW YORK CITY - - Thursday, July 15, 2010 - - New York State's housing agencies today approved \$18.4 million in grants and financings to build and renovate affordable housing, help businesses grow and create jobs, and assist homeowners at risk of foreclosure.

AHC approved an \$875,000 grant to Habitat For Humanity of New York State to build 25 homes in Erie, Monroe, Ontario, Cortland, Onondaga, Tompkins, Columbia, Orange, Jefferson, Oneida and Nassau counties.

Is your affiliate interested in participating in the Affordable Housing Corporation (AHC) grant?

Join us at the Fall Conference on October 16 to obtain information on how to participate in this program.

Board Members:

Les Scheinfeld, Chairman
Suffolk County HFH

Paige Bellenbaum, Vice-Chair
HFH New York City

Robert Bannister, Treasurer

Daniel Hartnett
NYS Assoc. of Realtors

Rus Healy
Ontario County HFH

Jacqlene Rose
Delaware County HFH

Suzanne Williams
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CALLING ALL EXECUTIVE DIRECTORS

The role of an Executive Director is different than any other in Habitat. HFH-NYS will be arranging a retreat for EDs to meet with one another, learn from your peers, and discuss ways to be more effective.

If you are interested in attending this retreat or in assisting with the planning, please contact Arthur Woodward, ED, Flower City HFH (awoodward@rochesterhabitat.org)

NALO New Affiliate Leader Orientation Aug 31 – Sept 2, 2010

This orientation is for new Executive Directors, new Board Chairs, new affiliate staff, and new board members in leadership positions and will be held at the HFHI headquarters in Atlanta. Participation is limited to the first 45 registrants. For more information, follow the link above.

New House Pricing Policies

HFHI recently issued new housing policies. They include additional requirements for:

- **Maximum sales price (*appraised value*)**
- **Amount of the HFH 2nd mortgage (*1st + 2nd cannot exceed appraisal*)**
- **Provisions for setting sales price based on family income**
- **Opportunities for recovering additional costs of construction**

These and other changes/additions to the house pricing policies will be discussed at the Home Seller's Symposium on Aug. 7th. The details of these policies can be found on My.Habitat (Policies 23, 24).

For Anyone At Your Affiliate Working With Volunteers:

Energize is a free web-based resource "especially for leaders of volunteers." They have more ideas, suggestions, and assistance on volunteer programs than you will ever be able to use. Take a look at their site and sign up for their newsletter at:

<http://www.energizeinc.com/>

Lead Paint Regulations

Regulations (or the implementation of these regulations) regarding the safe handling of lead paint are changing frequently as EPA training is sometimes difficult to access.

If your affiliate is involved in ANY rehab, *Brush with Kindness*, or repair program it is critical that you understand these regulations and highly likely that you must have an EPA certified person on your job site at all times. To remain current with the EPA requirements, consult the following link to the National Assoc. of Home Builder's website.

www.nahb.org/leadpaint