



Habitat
for Humanity®
of New York State

2020-2021

ANNUAL REPORT

yearinreview



Mary Robinson
Chief Executive Officer

Dear friends,

Our 2020-21 fiscal year was like none any of us could have imagined. By July of 2020, we had all realized that the COVID-19 pandemic would not be going away quickly. Affiliates began to figure out operations without a regular stream of volunteers. Construction resumed and ReStores reopened. We chose to view our challenges as opportunities.

Our first big opportunity came with our annual state conference. As we navigated the logistics of offering a fully virtual conference, we formed a partnership with the New York State Rural Housing Coalition. Habitat attendees learned and networked with Rural Housing attendees in a six-week long conference with over 80 sessions!

Another success that arose from our changed operations was the creation of regular Zoom calls with affiliates. At the start of the pandemic, we were holding daily calls, but these tapered to monthly as time went on. NYS Habitat executive directors now have the opportunity to get together online every month to share best practices, ask questions, and stay up to date on the latest Habitat news. Often executive directors from New Jersey, Rhode Island, Pennsylvania, and Connecticut join these

calls to keep in touch with their peers. While we have not been able to meet in person, we are still connected.

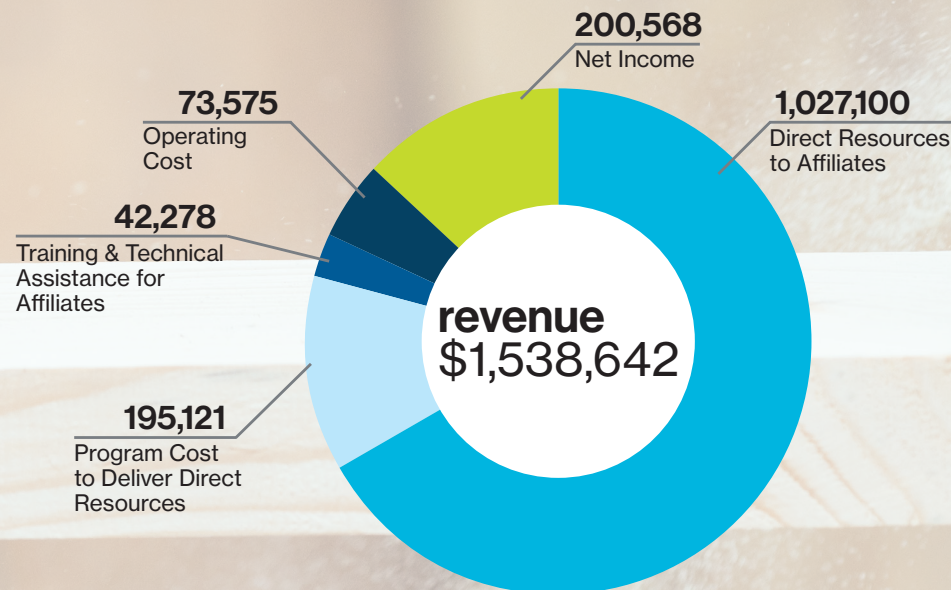
We continued our participation in the Affordable Housing Corporation (AHC) grant, a state grant through New York State Department of Homes and Community Renewal that provides funding for affiliates to build new homes and rehabilitate existing homes. We completed our third and final year of our Rural Community Development Initiative grant through the United States Department of Agriculture. This grant allowed us to provide capacity building technical assistance and scholarship funding to 11 participating rural affiliates. Finally, and most importantly, the work of Habitat for Humanity continued.

In the 2020-21 fiscal year, Habitat affiliates in New York built 88 homes, rehabilitated 20 homes, and repaired 72 homes! At a time when everyone was forced to stay home, Habitat for Humanity affiliates ensured families across New York were able to have safe and affordable places to live. It is our honor to serve our affiliates, and we look forward to seeing what great work they will do in the coming year.

Mary Robinson

financials

2020-2021 FINANCIALS			
	Revenue	Direct Resources to Affiliates	Operating Costs
CONTRACT PROGRAMS			
AHC Grant	1,284,650	1,008,000	110,889
RCDI Grant	61,243	19,100	84,232
OTHER PROGRAMS			
Conferences	42,266		29,821
Training & Technical	10,056		8,857
Tithe			3,600
NON-PROGRAM			
Affiliate Support	66,500		
Donations & Other	73,927		
Management & Administrative			73,575
TOTAL	1,538,642	1,027,100	310,974



Note: Financials are not audited at time of publication.

impact&achievements

Across New York State, our affiliates worked to further our vision of a world where everyone has a decent place to live.



88

new homes
built



20

homes
rehabilitated



72

homes
repaired

Advocacy Highlight: AHC Bill Advances Through the New York State Assembly and Senate

Over the last several years, affiliates across the state have been actively involved in advocacy efforts at the NYS Capitol. In the first half of 2021, bill A04341A/S03372 advanced through the NYS assembly and senate chambers, and was signed by the Governor in December 2021.

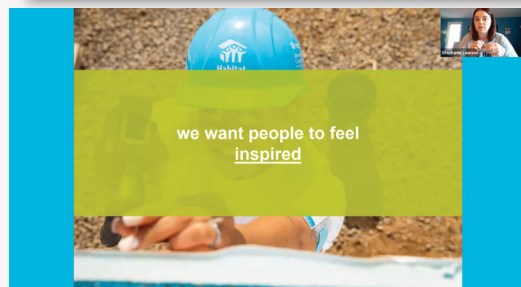
This bill was the first step in strengthening funding from the Affordable Housing Corporation by increasing the per-unit amount that can be granted to a high-cost project. With a greater understanding of the challenges faced by Habitat affiliates across the state, we are delighted by the responsiveness of our legislators. We will continue to advocate for a budget increase to bolster this bill and help ensure that both rural and urban, high-cost and low-cost areas will have greater access to the resources they need to affect change in their communities.





habitat for humanity + rural housing coalition =

stronger together housing conference



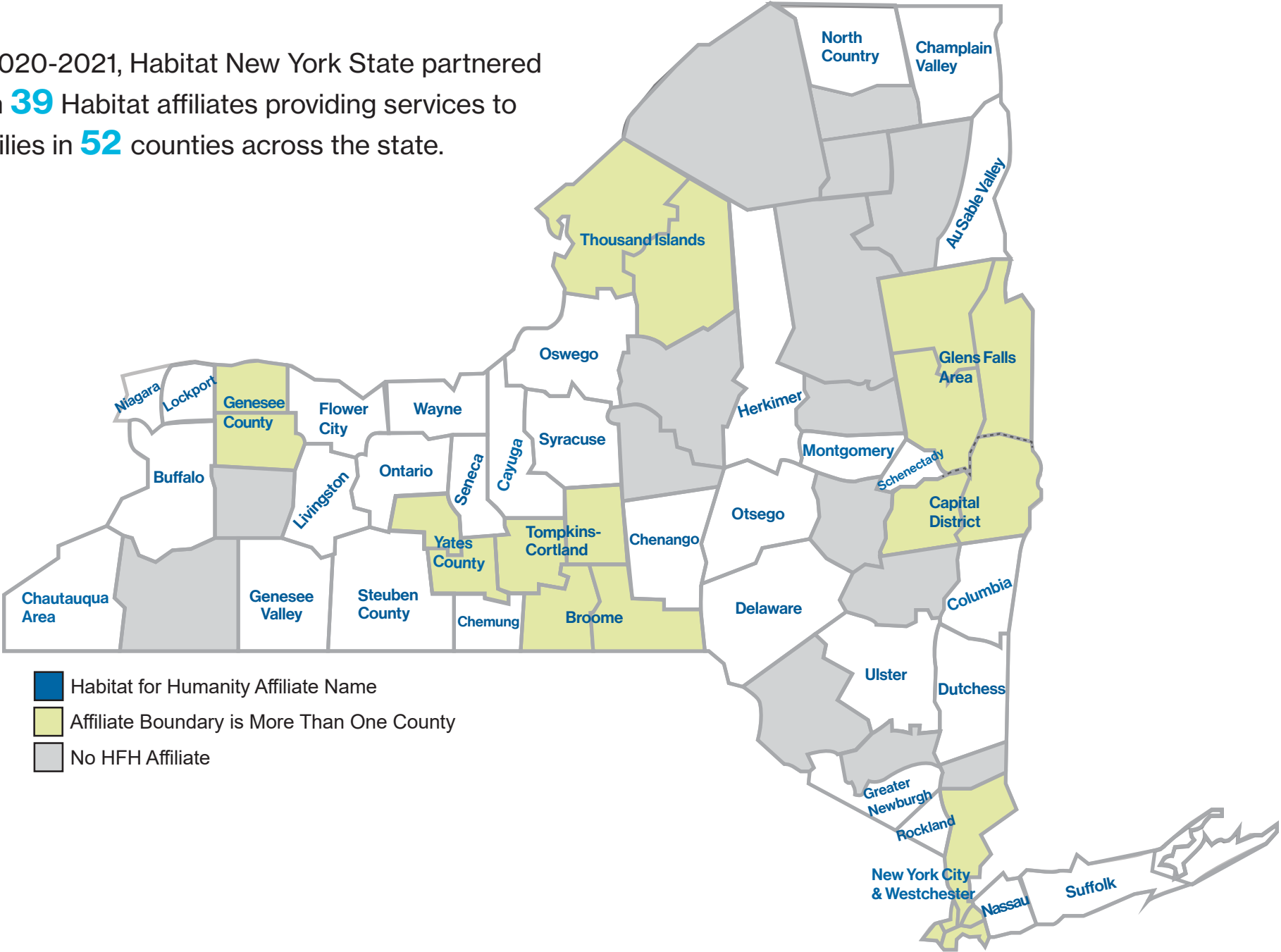
As the COVID-19 pandemic put the annual in-person conference out of reach, we formed a partnership with the Rural Housing Coalition of NYS to develop the virtual Stronger Together Housing Conference. Recognizing we did not have the same limitations as an in-person conference, we grasped the opportunity to bring immense value to the Habitat network.

The conference provided more than 80 educational seminars and virtual networking sessions to affiliates presented by experts in housing, fund development, advocacy, and operations over the course of six weeks. Without travel constraints, this unprecedented group of presenters joined from states across the country.

These sessions were recorded and this archive of information remains accessible to Habitat affiliates.

ouraffiliates

In 2020-2021, Habitat New York State partnered with **39** Habitat affiliates providing services to families in **52** counties across the state.



boardofdirectors

DIANE BROWN, CHAIR

Community Foundation for South Central New York
Executive Director

SCOTT SYDELNIK, VICE-CHAIR

Flower City Habitat for Humanity Board Member
Davidson Fink Attorneys at Law
Partner

DAWN SIGLIN, SECRETARY

Elmira Savings Bank
Vice President/Mortgage Sales Manager

GREG MAY, TREASURER

NY Mortgage Bankers Association
Tompkins Trust Company
Senior Vice President, Retired

KAREN DERKSON

NBT Bank NA
Vice President & Bank CRA Officer

BARBARA DUNN

Paterson Habitat for Humanity
Executive Director, Retired

JENNIFER STEVENSON

NYS Association of Realtors
Blue Heron Realty – Broker/Owner

PHILIP SWETZ

NYS Homes & Community Renewal-SONYMA
Western NY Business Development Officer

JAMES WYATT

Visions Federal Credit Union
Vice President/Member Services

staff

MARY ROBINSON

Chief Executive Officer

ALLIE BERNHARD

Grants Administrator

DAVID MORGAN

Chief Financial Officer

ROBBIE SMOLINSKY

Director of Communications

CARRIE TOCHENY

Office Manager

affiliate advisory council

MATTHEW ARBOLINO

HFH of Greater Newburgh

NASH BOCK

HFH of Ontario County

LISA CARACCI

Steuben County HFH

MATTHEW DUNBAR

Habitat for Humanity New York City and
Westchester County

MATTHEW FLANIGAN

Flower City HFH

AMY WINANS

Broome County HFH



**Habitat for Humanity
of New York State**

106 Washington Ave, 2nd Floor
Endicott, NY 13760
www.habitatnys.org
(607) 748-4138

This institution is an equal opportunity provider and employer. If you wish to file a Civil Rights program complaint of discrimination, complete the USDA Program Discrimination Complaint Form, found online at http://www.ascr.usda.gov/complaint_filing_cust.html, or at any USDA office, or call (866) 632-9992 to request the form. You may also write a letter containing all of the information requested in the form. Send your completed complaint form or letter to us by mail at U.S. Department of Agriculture, Director, Office of Adjudication, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, by fax (202) 690-7442 or email at program.intake@usda.gov.