



Habitat
for Humanity®
of New York State

2018-2019 ANNUAL REPORT

yearinreview



Mary Robinson
Chief Executive Officer

Habitat for Humanity of New York State brings people together to build homes, communities and hope. Throughout our 2018-2019 fiscal year, we worked to incorporate that mission into all we did, as we continue to support affiliates across the state. We support affiliates through training & technical assistance, advocacy, and resource development.

In 2018-19, Habitat NYS hosted our annual state conference for Habitat affiliates in Binghamton, NY. This 3-day conference included workshops for ReStore employees, executive directors, volunteer managers, homeowner services staff, and volunteers. Staff, board members, and volunteers from across the state attended this event. We also held our Summer Symposium in June, which focused on homeowner services and included sessions on New York State mortgage procedures and marketing to the new Habitat home buyer.

We held an advocacy training in Albany in late January in conjunction with our annual advocacy day where affiliates met with their representatives about policy priorities surrounding affordable home ownership.

We continued our participation in the Affordable Housing Corporation (AHC)

grant, a state grant through the New York State Department of Homes and Community Renewal that provides funding for affiliates to build new homes and rehabilitate existing homes. We secured a Rural Community Development Initiative grant through the United States Department of Agriculture. This grant allows us to provide capacity building technical assistance and scholarship funding to 11 participating rural affiliates.

Our affiliate advisory council members continue to serve the community, providing valuable information regarding grant administration, training, communication, strategic planning, and advocacy.

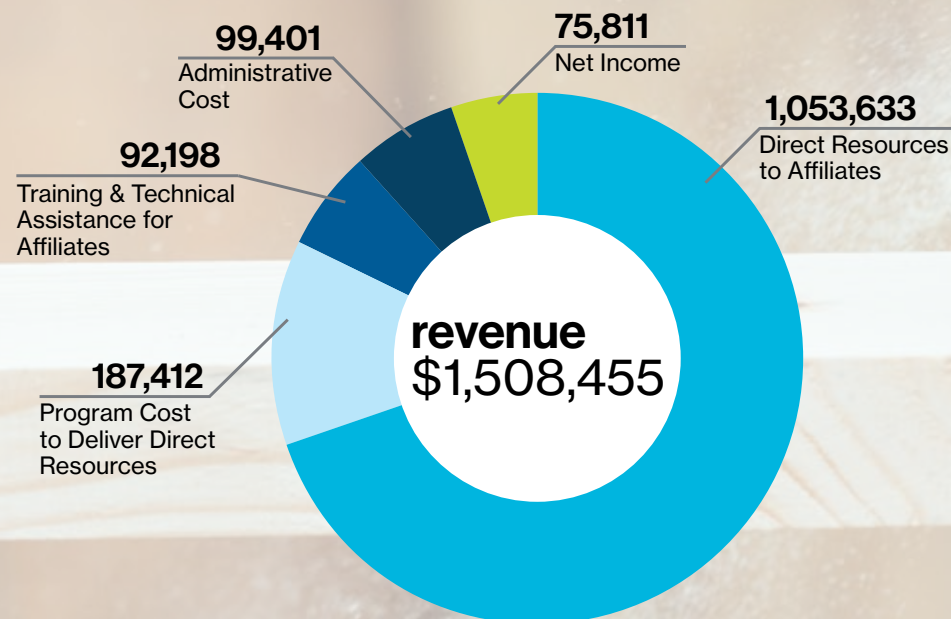
What is most important is the work our affiliates have done to promote affordable homeownership across New York State. Habitat for Humanity volunteers and staff members have built and rehabilitated homes, provided critical home repairs, and forged partnerships with other organizations to help us build a New York where everyone has a decent place to live. We are inspired, motivated, and enthusiastic about growing and serving Habitat affiliates across New York State going forward.



Kerry P. Quaglia
Board Chairman

financials

2018-2019 FINANCIALS			
	Revenue	Direct Resources to Affiliates	Operating Costs
CONTRACT PROGRAMS			
AHC Grant	1,358,970	1,037,000	108,496
RCDI Grant	50,296	16,633	78,916
OTHER PROGRAMS			
Conferences	23,320		26,245
Training & Technical	7,751		62,453
Tithe			3,500
NON-PROGRAM			
Affiliate Support	57,500		
Donations & Other	10,618		
Management & Administrative			99,401
TOTAL	1,508,455	1,053,633	379,011



impact&achievements

Across New York State, our affiliates worked to further our vision of a world where everyone has a decent place to live.



40

new homes
built



37

homes
rehabilitated



26

homes
repaired

Affiliates from across the state gathered in Albany to lobby lawmakers for 2019 Advocacy Day. HFH-NYS has enrolled in HFHI's first-ever national advocacy campaign, *Cost of Home*, at the "Champion" level because we believe no one should spend half or more of their income on housing.



Habitat's Partnership with New York State

The New York State Department of Homes and Community Renewal has been supportive of Habitat's efforts in the state for years. We are grateful for the work that the Affordable Housing Corporation (AHC) and the State of New York Mortgage Agency (SONYMA) have done to help us move towards a NY where everyone has a decent place to live. **Since 2000, Habitat affiliates across the state have built or rehabilitated 648 homes thanks to grant funding from AHC.** SONYMA has been a partner to Habitat affiliates, providing a Habitat-specific, low-interest mortgage product to Habitat homebuyers. This has helped to ensure we are collectively able to provide affordable homeownership opportunities. Our continued partnership with the state is vital to achieving our mission.

The Habitat NYS Summer Symposium and ABLE Conference brought together hundreds of Habitat professionals from across the state for professional training and networking opportunities.



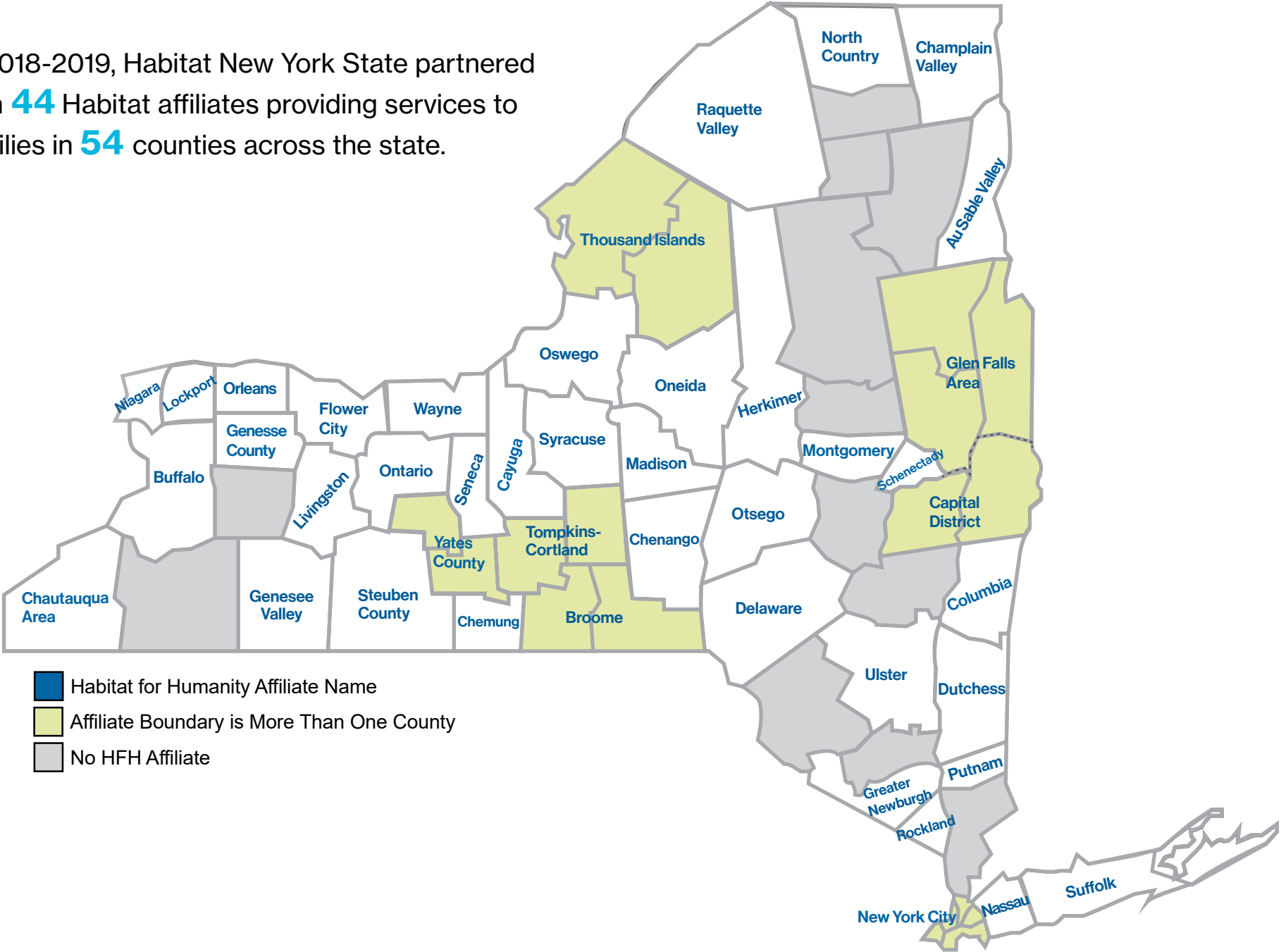
HFH of Steuben County partnered with the GST BOCES building trades program for a unique project in which the home was constructed by students at the school and delivered to the build site.

HFH of Northern Saratoga, Warren & Washington Counties enlisted the help of the Habitat Road Trip Craziest and hundreds of volunteers to host a blitz build in Granville, NY in May 2019.



our affiliates

In 2018-2019, Habitat New York State partnered with **44** Habitat affiliates providing services to families in **54** counties across the state.



boardofdirectors

KERRY QUAGLIA, CHAIR

Home HeadQuarters, Inc.
Executive Director

ALEX CASTRO, VICE CHAIR

PathStone Corporation
Chief Housing Officer

LEWIS DUBUQUE, SECRETARY

NYS Builders Association
Executive Vice President

GREG MAY, TREASURER

NY Mortgage Bankers Association
Tompkins Trust Company
Senior Vice President, Retired

DIANE BROWN

Community Foundation for South Central New York
Executive Director

DAWN SIGLIN

Elmira Savings Bank
Vice President/Mortgage Sales Manager

JOAN SPILMAN

Retired US Dept. of Housing & Urban Development
Field Office Director

JENNIFER STEVENSON

NYS Association of Realtors
Blue Heron Realty – Broker/Owner

SCOTT SYDELNIK (INCOMING FOR 2019/2020)

Flower City Habitat for Humanity Board Member
Davidson Fink Attorneys at Law
Partner

staff

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DAVID MORGAN

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ROBBIE SMOLINSKY

Director of Communications

CARRIE TOCHENY

Office Manager

MARY VIVONA

Director of Grant Programs

JESSICA WYLDE-MAHON

Director of Strategic Initiatives

affiliate advisory council

MATTHEW ARBOLINO

HFH of Greater Newburgh

NASH BOCK

HFH of Ontario County

LISA CARACCI

Steuben County HFH

MATTHEW FLANIGAN

Flower City HFH

AMY WINANS

Broome County HFH



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