

2019-2020 ANNUAL REPORT



yearinreview



Mary Robinson Chief Executive Officer

The end of our 2019-20 fiscal year brought major disruptions to all areas of Habitat for Humanity's mission, and most of our memories of the year focus on the pivots our organization and our affiliates were forced to make due to COVID-19. Habitat for Humanity of New York State brings people together to build homes, communities and hope. Our team worked to incorporate that mission into all we did, as we supported affiliates across the state through training & technical assistance, advocacy, and resource development.

Prior to our shift in operations, Habitat NYS hosted our annual state conference for Habitat affiliates in Binghamton, NY. This 3-day conference included workshops for ReStore employees, executive directors, volunteer managers, homeowner services staff and volunteers. Staff, board members, and volunteers from across the state attended this event. We held an advocacy training in Albany in late January in conjunction with our annual advocacy day where affiliates met with their representatives about policy priorities surrounding affordable home ownership.

We continued our participation in the Affordable Housing Corporation (AHC) grant, a state grant through New York State Department of Homes and Community Renewal that provides funding for affiliates to build new homes and rehabilitate existing homes. We continued our Rural Community Development Initiative grant through the United States Department of Agriculture. This grant allows us to provide capacity building technical assistance and scholarship funding to 11 participating rural affiliates.

In March, when all our operations were shut down or moved to remote, we held daily, then later weekly, calls with affiliates to share updates on our ever-changing environments. These calls provided an opportunity to share ideas and best practices and gave affiliates an outlet for networking with each other that they had never had before. Habitat for Humanity affiliates across the state stepped up to help those in need, offering ReStore trucks to deliver food, sewing homemade masks for essential workers, and transitioning their activities to meet the need in our communities. This report highlights only a few of those stories, but we could publish a book with all the great work that affiliates performed across the state.

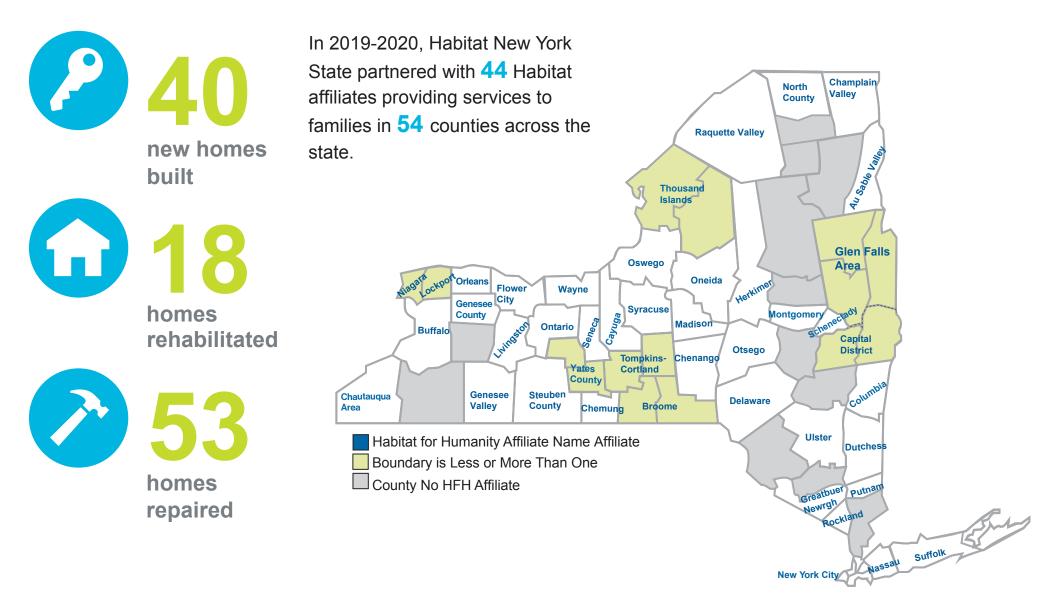
While our 2019-20 fiscal year was not what any of us anticipated, we are proud of the network of affiliates and how they responded to the challenges they faced.

financial

	Revenue	Direct Resources to Affiliates	Operating Costs
CONTRACT PROGR	AMS		
AHC Grant	698,720	559,000	106,130
RCDI Grant	49,461	4,485	100,996
OTHER PROGRAMS			
Conferences	26,529		29,242
Fraining & Technical	1,653		53,788
Tithe			1,900
NON-PROGRAM			
Affiliate Support	65,000		
Donations & Other	68,179		
Management & Administrative			88,530
TOTAL	909,542	563,485	380,586
	s,530 iistrative	Di	3,485 rect Resources Affiliates
207,126 Program Cost to Deliver Direct Resources		evenue 909,542	

impact&achievements

Across New York State, our affiliates worked to further our vision of a world where everyone has a decent place to live.



ouradvocacy



In February, we joined several affiliates from across New York State in Washington, D.C. to advocate for safe and affordable housing as part of Habitat for Humanity International's annual legislative conference, Habitat on the Hill.

We would like to thank all of the homeowners, staff members, and volunteers from our affiliates that participated:

- Habitat for Humanity of New York City
- Habitat for Humanity of Dutchess County
- Habitat for Humanity of Greater Newburgh
- Habitat for Humanity of Steuben County
- Habitat for Humanity of Suffolk County
- Habitat for Humanity of Ulster County
- Habitat for Humanity of Flower City
- Habitat for Humanity of Northern Saratoga, Warren, and Washington Counties

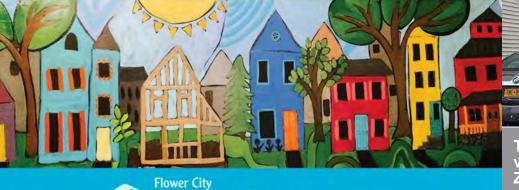
Affiliates from across the state gathered in Albany to lobby lawmakers for 2020 Advocacy Day. HFH-NYS is proud to continue working on HFHI's first-ever national advocacy campaign, "Cost of Home" at the "Champion" level.



ourCOVIDresponse

In June of 2020, Habitat for Humanity Flower City held its 19th annual Framing for the Future Gala. The four day event was successfully conducted in a virtual format for the first time in the event's history to accommodate COVID-19 regulations.

19th Annual Gala FRAMING ★★★ JOIN US VIRTUALLY ★★★ JUNE 23rd - JUNE 26th!



Str Habitat for Humanity



This year Habitat for Humanity Buffalo organized their very first virtual home dedication over the video conferencing platform Zoom. The dedication included a virtual tour of the property and continued the beloved Habitat tradition of singing Amazing Grace to welcome the new homeowners.

Habitat for Humanity New York City established the Emergency Housing Response Fund in March of this year with an initial goal of providing \$500,000 in services and support for those affected by COVID-19. Hundreds of Habitat homeowners in NYC were with opportunities provided for mortgage relief and financial planning services through partnership with Neighborhood Trust Financial Partners. The fund has also allowed Habitat to assist low-income New Yorkers with tax preparation. public assistance applications, and provided 100,000 meals to homebound and sheltered New Yorkers utilizing their ReStore trucks.



boardofdirectors

KERRY QUAGLIA, CHAIR (OUTGOING MARCH 2020)

Home HeadQuarters, Inc. Executive Director

ALEX CASTRO, VICE CHAIR

PathStone Corporation Chief Housing Officer

LEWIS DUBUQUE, SECRETARY

NYS Builders Association Executive Vice President

GREG MAY, TREASURER (INTERIM CHAIR MARCH-JUNE 2020)

NY Mortgage Bankers Association Tompkins Trust Company Senior Vice President, Retired

DIANE BROWN Community Foundation for South Central New York Executive Director

DAWN SIGLIN

Elmira Savings Bank Vice President/Mortgage Sales Manager

JOAN SPILMAN

Retired US Dept. of Housing & Urban Development Field Office Director

JENNIFER STEVENSON

NYS Association of Realtors Blue Heron Realty—Broker/Owner

SCOTT SYDELNIK

Flower City Habitat for Humanity Board Member Davidson Fink Attorneys at Law Partner

staff

MARY ROBINSON Chief Executive Officer **ROBBIE SMOLINSKY** Director of Communications

DAVID MORGAN Chief Financial Officer CARRIE TOCHENY Office Manager JESSICA WYLDE-MAHON Director of Strategic Initiatives

affiliate advisory council

MATTHEW ARBOLINO HFH of Greater Newburgh

NASH BOCK HFH of Ontario County LISA CARACCI Steuben County HFH

MATTHEW FLANIGAN Flower City HFH AMY WINANS Broome County HFH

Habitat for Humanity New York State

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