“Capitol Build Day 2022”
Photo by Gabriel Lopez, HFH Montgomery County

Habitat for Humanity
of New York State
2021-2022 annual report
Dear friends,

Our 2021-22 fiscal year (7/1/2021-6/30/22) brought us back to a new normal where we began to gather again and remind ourselves of the value of our community in the work we do at Habitat. The year began with more of our regular events being virtual, including our annual state conference, state advocacy day, and HFHI’s Habitat on the Hill. By spring, we were able to meet in person for Habitat’s US Affiliate Conference in Atlanta in April. Then May brought the highlight of our year – our first ever Capitol Build Day in Albany.

We have continued our monthly Zoom calls with affiliates where we share news and updates and provide folks the opportunity to ask questions to their peers. Our affiliate advisory council met quarterly to help plan our services to meet the needs of our affiliates.

We continued our participation in the Affordable Housing Corporation (AHC) grant, a state grant through New York State Department of Homes and Community Renewal that provides funding for affiliates to build new homes and rehabilitate existing homes. We were awarded another Rural Community Development Initiative grant through the United States Department of Agriculture. This grant allows us to provide capacity building technical assistance and scholarship funding to 12 participating rural affiliates.

Finally, and most importantly, the work of Habitat for Humanity continued. In the 2021-22 fiscal year, Habitat affiliates in New York built 68 homes, rehabilitated 22 homes, and repaired 96 homes! At a time when everyone was forced to stay home, Habitat for Humanity affiliates ensured families across New York were able to have safe and affordable places to live. It is our honor to serve our affiliates, and we look forward to seeing what great work they will do in the coming year.

In partnership,

Mary Robinson
Chief Executive Officer
our mission
Seeking to put God’s love into action, Habitat for Humanity brings people together to build homes, communities and hope.

what we do

>> advocacy

>> fundraising and grant administration

>> training and technical assistance
advocacy
22 participating affiliates
over 40 legislative meetings

Habitat on the Hill 2022
Building a more equitable future & #CostOfHome

Habitat for Humanity of NYS supported national advocacy efforts, serving as the state organizer for the 2022 Habitat on the Hill event which included enrolling affiliates, organizing teams and meetings, and providing multiple trainings on effectively conveying Habitat’s legislative priorities.

Additionally, we provided support to the Cost of Home campaign as an assigned field coordinator and supporter at the Champion Level. These efforts lead to eligibility for HFHI challenge grant funds which would ultimately support our first ever Capitol Build Day event (more details on the next page).
Capitol Build Day

May 24, 2022 marked our most ambitious advocacy project to date, our first ever Capitol Build Day.

Habitat affiliate staff, volunteers, sponsors and partners gathered from across the state to build the frame of an entire two-story Habitat home in a single day on the grounds of the NYS Capitol.

Legislators, staff, and government officials were invited to participate and experience the Habitat for Humanity mission first hand.

With over 200 volunteers total, including 70 lawmakers and government officials, we were able to frame the home while embracing the opportunity to tell our story and highlight the need and importance of affordable homeownership in New York.

Numerous Habitat affiliates were able to make connections with their elected officials at this event that have continued to drive further involvement and engagement in ongoing local activities.

Special thanks to the NY Credit Union Association and their members for supporting Capitol Build Day as the title sponsor.
fundraising & grants

AHC Grants

23 Affiliates supported to date through HFH-NYS AHC Grants

280 Homes built using grant funds

$640,000 AHC funds distributed to affiliates during FY 2021-2022

RCDI Grant

$16,585 RCDI scholarships and technology awards distributed to participating affiliates in FY 2021-2022

Other Exciting News

$100K Awarded to 10 Habitat affiliates in NY, PA, and NJ through Visions Big Give.

$37,500 Sponsorship funds raised directly by HFH-NYS in support of Capitol Build Day.
Rural affiliates accessed technical assistance, scholarships, and technology awards through the **Rural Community Development Initiative (RCDI) Grant**.

Learning sessions and presentations were available through the virtual two-day **Stronger Together Housing Conference** presented in partnership with the Rural Housing Coalition.

**Standing informational meetings for Executive Directors** to discuss new opportunities, highlight changes and priorities from HFHI, and address affiliate challenges unique to New York State.
## 2021-2022 Financials

### Revenue

<table>
<thead>
<tr>
<th>Contract Programs</th>
<th>Direct Resources to Affiliates</th>
<th>Operating Costs</th>
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</thead>
<tbody>
<tr>
<td>AHC Grant</td>
<td>640,000</td>
<td>132,725</td>
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<tr>
<td>RCDI Grant</td>
<td>16,585</td>
<td>82,512</td>
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### Other Programs

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<th>Direct Resources to Affiliates</th>
<th>Operating Costs</th>
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<tr>
<td>Conferences</td>
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<td>Training &amp; Technical Assistance</td>
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<td>Tithe</td>
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### Non-Program

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<th>Non-Program</th>
<th>Direct Resources to Affiliates</th>
<th>Operating Costs</th>
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</thead>
<tbody>
<tr>
<td>Affiliate Support</td>
<td>66,750</td>
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<tr>
<td>Donations &amp; Other</td>
<td>92,398</td>
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</tr>
<tr>
<td>Management &amp; Administrative</td>
<td>134,232</td>
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</tr>
</tbody>
</table>

**Total**

- **Revenue**: $1,051,122
- **Direct Resources to Affiliates**: $656,585
- **Operating Costs**: $403,951

**Net Income**: $(9,414)

**Net Revenue**: $1,041,708

**Direct Resources to Affiliates**: $656,585

**Program Cost to Deliver Direct Resources**: $215,237

**Training & Technical Assistance for Affiliates**: $54,482

**Operating Cost**: $134,232

**Revenue**

$1,051,122
leadership & staff

board of directors

DIANE BROWN, CHAIR
Community Foundation for South Central New York

SCOTT SYDELMNIK, VICE-CHAIR
Flower City HFH Board Member
Davidson Fink Attorneys at Law

JENNIFER STEVENSON
NYS Association of Realtors
Blue Heron Realty

GREG MAY, TREASURER
NY Mortgage Bankers Association
Tompkins Trust Company

DAWN SIGLIN, ASSISTANT TREASURER
Elmira Savings Bank

KAREN DERKSON
NBT Bank

BARBARA DUNN
Morris Habitat for Humanity

VERONICA FERNANDEZ
Orange County Planning Department

MOSES SEURAM
NYS Association of Realtors

PHILIP SWETZ
M&T Bank

JAMES WYATT
Visions Federal Credit Union

affiliate advisory council

MATTHEW ARBOLINO
HFH of Greater Newburgh

NASH BOCK
HFH of Ontario County

LISA CARACCI
Steuben County HFH

MATTHEW DUNBAR
Habitat for Humanity New York City and Westchester County

BARBARA DUNN
Morris Habitat for Humanity

MATTHEW FLANIGAN
Flower City HFH

staff

MARY ROBINSON
Chief Executive Officer

ALLIE BERNHARD GRAHAM
Grants Administrator

DAVID MORGAN
Chief Financial Officer

ROBBIE SMOLINSKY
Director of Communications

CARRIE TOCHENY
Office Manager

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NBT Bank
Visions Federal Credit Union
Home HeadQuarters
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