

2023-2024 annual report

July 1, 2023 - June 30, 2024



year in review

Dear Habitat for Humanity Community Members:

I write this letter sixty (60) days or so into my tenure as CEO and do so following a review of the year-end data that you sent to aid in the creation of this report. Suffice it to say, I am so impressed with all the great work being done throughout New York for the families that Habitat serves. In 2023-24, you built 42 new homes, rehabilitated 12 homes, and repaired 114 homes; what's more, you achieved these results with modest resources and, oftentimes, in the face of significant obstacles.

Listening to you describe how mountains are moved to place deserving, hard-working families into the once-unfathomable prospect of homeownership makes it clear to me that the more value-added that the Affiliate Support Office (ASO) can be to you, the greater impact that your efforts will have on the communities you serve. Toward this end, please know that while this report represents a look back, it comes with the intention to build upon these successes going forward.

In terms of 2023-24, the ASO again fulfilled its state coordinator role at the annual Habitat on the Hill conference in Washington, D.C. We continued to represent affiliates on Habitat International's Collaborative Operating Model Executive Task Force and served on the ASO Alliance executive board. We continue to participate in the Affordable Housing Corporation (AHC) grant, which is funded through the NYS Department of Homes and Community Renewal and provides affiliates with capital to build new homes and rehabilitate existing ones. Finally, we continued to participate (and secured another round of 3-year support) in the Rural Community Development Initiative grant through the USDA, which provides capacity-building technical assistance and scholarship funding to our rural affiliates.

Perhaps most significantly, the former CEO successfully engaged the ever-gracious and capable work of Ostroff Associates, HFH-NYS's new advocate in the state house, as we work to ensure that our policymakers understand the pressing need for affordable housing solutions throughout the state and how the Habitat for Humanity model provides hope to so many struggling families. Suffice it to say, this partnership has done much to raise the bar for Habitat's statewide advocacy efforts in 2024 and beyond.

Once again, thank you for all the tremendous work that you do on behalf of the families and communities you serve. We at the ASO very much value your efforts and look forward to supporting you in 2024-2025.

Serving You So That You Can Better Serve Others,



Michael Barrett
Chief Executive Officer

our mission

“ Seeking to put God’s love into action, Habitat for Humanity brings people together to build homes, communities and hope. ”

what we do

- advocacy
- fundraising & grant administration
- training & technical assistance

2023-2024
statewide
housing
production

42

new homes
built

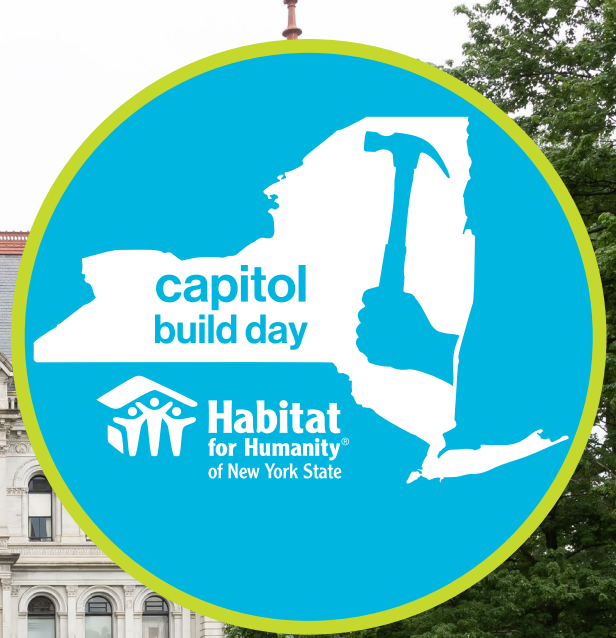
12

homes
rehabilitated

82

homes
repaired

advocacy



On May 21, 2024, Habitat for Humanity of New York State held our second Capitol Build Day event in collaboration with fourteen Habitat affiliates. Habitat staff and volunteers from across the state joined with legislators and government officials in front of the Capitol to build the frame of a house that was transported to Niverville, NY to become the home of a hardworking Habitat partner family.



300+

Habitat staff, community volunteers, lawmakers, and government officials participated in the Capitol Build Day

Special Thanks to Our Capitol Build Day Sponsors

PRESENTING SPONSOR



EVENT SPONSORS

Arnoff Moving & Storage

First Presbyterian Church of
Glens Falls

Global Partners &

Alltown Fresh

Habitat for Humanity

Holesum Studio

NBT Bank

Railroad Construction Co.

TimberHP



Amplifying Our Voice in Albany

In May of 2024, Habitat for Humanity of NYS entered into a one-year partnership agreement with Albany's premier lobbying firm, **Ostroff Associates**, for lobbying services to drive policy and budget priorities and advance affordable homeownership across New York State. With new strategies already taking shape, we are excited for the opportunities ahead.

Our sincere thanks go out to the team at Ostroff Associates for their generosity and dedication to Habitat's mission.



federal advocacy

Habitat on the Hill 2024 "Reaching New Heights, Together"

Habitat for Humanity of New York State and a delegation of eleven New York affiliate representatives joined more than 450 advocates for the 2024 Habitat on the Hill day in Washington, D.C., Habitat's largest in-person conference to date.

Serving as a Cost of Home ASO field organizer and state coordinator for Habitat on the Hill, Habitat NYS helped mobilize affiliates, facilitate training, and provide messaging support to further our collective advocacy priorities.



training & technical assistance

11

Rural affiliates accessed technical assistance, scholarships, and technology awards through the **Rural Community Development Initiative (RCDI) Grant**

Hours of technical assistance provided by Habitat NYS to affiliates participating in the RCDI Grant over the three-year grant period

1600+

17

Habitat affiliates sent staff and volunteers to participate in the **2023 Northeast Regional Habitat Affiliate Conference**

Learning sessions, workshops, and presentations were available through the 2023 Northeast Regional Habitat Affiliate Conference, hosted in Binghamton, NY

21



fundraising & grants

AHC Grants

24 Affiliates supported to date through HFH-NYS AHC Grants

454 Homes built using grant funds

\$504,000 AHC funds distributed to affiliates during FY 2023-2024

RCDI Grant

\$16,594 RCDI scholarships and technology awards distributed to participating affiliates in FY 2023-2024

24 People from RCDI affiliates received scholarships to attend the HFHI conference

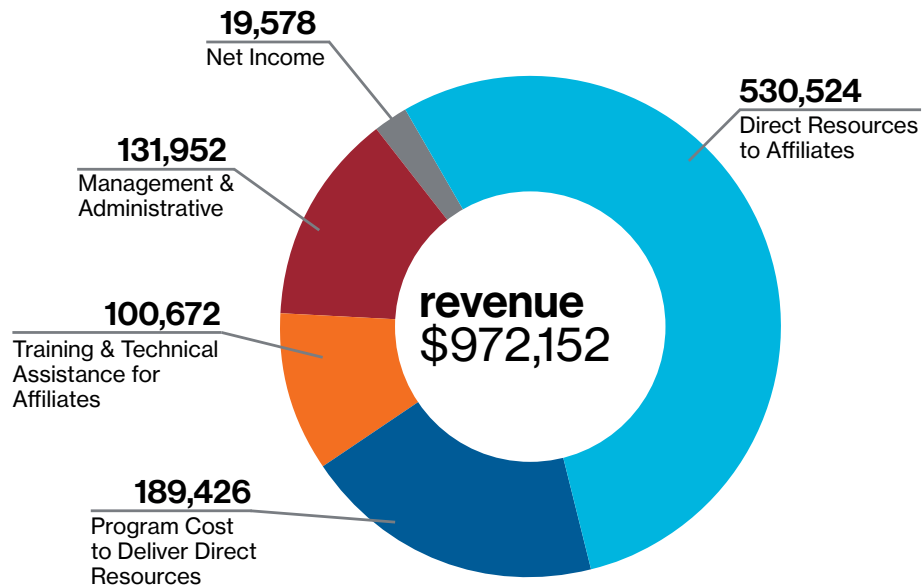
Steuben County Habitat participated in the RCDI grant during this rehab project in Corning, NY, which was funded in part by an AHC grant administered by HFH-NYS



financials

2023-2024 FINANCIALS

	Revenue	Direct Resources to Affiliates	Operating Costs
CONTRACT PROGRAMS			
AHC Grant	685,360	504,000	103,512
RCDI Grant	61,970	16,594	85,914
OTHER PROGRAMS			
Conferences	28,940		30,824
Training & Technical Assistance			69,478
Tithe			100
NON-PROGRAM			
Affiliate Support	73,848		
Donations & Other	122,034	9,930	
Management & Administrative			131,952
TOTAL	972,152	530,524	422,050



leadership&staff

2023-2024

board of directors

DIANE BROWN, CHAIR

Retired, Community Foundation for
South Central New York

SCOTT SYDELNIK, VICE-CHAIR

Greater Rochester HFH Board
Davidson Fink Attorneys at Law

ANDREW CASTINE, SECRETARY

Castine Properties

JAMES WYATT, TREASURER

Visions Federal Credit Union

EMILY BARRETT

Chemung County Habitat for
Humanity

SARAH BRUCE

Syracuse Habitat for Humanity

MIKE DECKER

Management Mortgage
NY Mortgage Bankers Association

KAREN DERKSEN

NBT Bank

BARBARA DUNN

Morris Habitat for Humanity

KRISTINA PERSAUD

Advanced Energy United

MOSES SEURAM

NYS Association of Realtors

JAYLENE SMITH-KILNER

Habitat for Humanity of Genesee
County

PHILIP SWETZ

M&T Bank

staff

MARY ROBINSON

Chief Executive Officer

ALLIE BERNHARD GRAHAM

Grants Administrator

DAVID MORGAN

Chief Financial Officer

ROBBIE SMOLINSKY

Director of Communications

CARRIE TOCHENY

Office Manager

Special Thanks to Our 2023 Northeast Regional Habitat Affiliate Conference Sponsors

Federal Home Loan Bank of New York

Habitat for Humanity

M&T Bank

NBT Bank

Vieira & Associates CPAs, P.C.

Visions Federal Credit Union



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of New York State**

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